#### **INVITATION FOR QUOTATION**

## TEQIP-II/2016/CH1G02/Direct Contract/141

14-Apr-2016

To,

M/s Seer Enggit solutions pvt. Ltd., SCo 181-182, Sector 8-C Chandigarh-160009,

**Sub: Invitation for Quotations for supply of Software** 

Dear Sir,

1. You are invited to submit your most competitive quotation for the following goods with item wise detailed specifications given at Annexure I,

Sr. No	Brief Description	Quantity	Delivery Period(In days)	Place of Delivery	Installation Requirement (if any)
1	Language Program Software	1	40	Dr SS Bhatnagar University Institute of Chemical Engg and Tech, Panjab University, Chandigarh	Will be done at the site

- 2. Government of India has received a credit from the International Development Association (IDA) towards the cost of the **Technical Education Quality Improvement Programme[TEQIP]-Phase II** Project and intends to apply part of the proceeds of this credit to eligible payments under the contract for which this invitation for quotations is issued.
- 3. Quotation,
  - 3.1 The contract shall be for the full quantity as described above.
  - 3.2 Corrections, if any, shall be made by crossing out, initialing, dating and re writing.

- 3.3 All duties and other levies payable by the supplier under the contract shall be included in the unit price.
- 3.4 Applicable taxes shall be quoted separately for all items.
- 3.5 The prices quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account.
- 3.6 The Prices should be quoted in Indian Rupees only.
- 4. Each bidder shall submit only one quotation.
- 5. Quotation shall remain valid for a period not less than **55** days after the last date of quotation submission.
- 6. Evaluation of Quotations,

The Purchaser will evaluate and compare the quotations determined to be substantially responsive i.e. which

- 6.1 are properly signed; and
- 6.2 confirm to the terms and conditions, and specifications.
- 7. The Quotations would be evaluated for all items together.
- 8. Award of contract:

The Purchaser will award the contract to the bidder whose quotation has been determined to be substantially responsive and who has offered the lowest evaluated quotation price.

- 8.1 Notwithstanding the above, the Purchaser reserves the right to accept or reject any quotations and to cancel the bidding process and reject all quotations at any time prior to the award of contract.
- 8.2 The bidder whose bid is accepted will be notified of the award of contract by the Purchaser prior to expiration of the quotation validity period. The terms of the accepted offer shall be incorporated in the purchase order.
- 9. Payment shall be made in Indian Rupees as follows:

#### On Completion - 100% of total cost

- 10. All supplied items are under warranty of 12 months from the date of successful acceptance of items.
- 11. You are requested to provide your offer latest by 14:30 hours on 29-Apr-2016.
- 12. Detailed specifications of the items are at Annexure I.

- 13. Training Clause (if any) The company should provide training of the specified equipment/software at the time of installation without any additional cost
- 14. Testing/Installation Clause (if any) **Vendor has to install the equipment/software in the** space provided, at his own cost and test the equipment/software.
- 15. Information brochures/ Product catalogue, if any must be accompanied with the quotation clearly indicating the model quoted for.
- 16. The vendor has to provide the detailed list of institutions/companies (in India) where he has supplied the items along with the list, year of installation and contact person details.
- 17. Sealed quotation with proper **TEQIP quotation number** written on the envelope which is to be submitted/ delivered at the address mentioned below,

The Chairman,

TEQIP-II,

Dr.S.S.Bhatnagar University Institute of Chemical Engineering and Technology,

Panjab University,

**Chandigarh - 160 014** 

19. We look forward to receiving your quotation and thank you for your interest in this project.

(Authorized Signatory)

Name & Designation

# Annexure I

Sr. No	Item Name	Specifications		
1	Language Program Software	Background & Objective  Seer Enggit solutions is an innovative company		
		in the Education space in India that envisions utilizing cutting-edge technology to enhance learning in K-12 schools and beyond. Seer Enggit solutions 's current focus is on making English language skills accessible to school children in India.		
		A unique combination of latest content and technology to help school children (Grade 1-12) practice key English language skills – listening, speaking, reading and writing. The content has been developed in collaboration with British Council and Indian academic experts with prior experience at multiple reputed institutions. Program is fully integrated with the school/college curriculum and provides opportunity for adaptive and personalized learning.		
		Seer Enggit solutions has 60+ partner schools/colleges currently and program has been successfully implemented in these schools/colleges. Over 20,000 students use program regularly, providing Seer Enggit solutions an in-depth understanding of learning preferences of students and teachers alike.		
		2 Partnership model		
		While numerous vendors offer "language labs", few are committed to long term success and work as a partner over the longer term. Edutopia works on a model of long-term success rather than a "vendor" looking for a one-time sale. Various features that we offer include —		
		➤ Individual student tracking and reports (basis unique usernames and passwords for each student)		

➤ Monthly mentor visits to ensure effectiveness ➤ Tech support offered remotely on the same day and in-person in 48 hours or less

#### **3 Product Superiority**

Maxx English is amongst the best products in the market and has been developed in collaboration with British Council providing the best of content and SRI International providing the speech recognition and scoring technology. No other product has the content, interactivity, and technological sophistication of Maxx English. On various parameters, Maxx English wins because of many unique, world-leading features. These include:

- 1. Content and Functionality
- Largest volume of content
- Immediate feedback and extremely high interactivity
- Neutral Indian accent
- Content of different levels for each class basis CBSE / ICSE / NCF guidelines

## 4 Program Overview

Maxx English is a comprehensive solution that helps students acquire all the four skills of Listening, Speaking, Reading and Writing to master the English Language, so that students grow as well-rounded individuals ready to take on the challenges of modern academics and future careers.

The Program uses multiple tools and strategies to make its effectiveness complete.

- o Integrated Approach. Language skills are enhanced through the program in the computer lab clubbed with enriched transactions in the classroom
- Wide-ranging vocabulary building and practice exercises for various levels

- Engaging activities at every level that provide students with a self-paced learning experience
- Endless practice opportunities
- o Continuous assessments that help students reinforce concepts and build confidence

## **5 Key Deliverables**

Maxx English will provide the following -

- ➤ Computer-Based English language solution for students enrolled in the program
- ➤ Computer-Based English language learning paths for Teachers
- > Teacher training and orientation
- > Orientation for students
- ➤ Ongoing support onsite and offsite

### 6 Project Implementation

The Maxx English program implementation will be as follows –

**Step 1**: Signing of Agreement along with the first instalment cheque (refer Financial terms). Indicative training dates to be provided by the school

**Step 2:** Computer Lab Infrastructure audit to be conducted by the Maxx Team. If required, we will make recommendations for making changes to the computer lab to make it compatible with Maxx English. The school will be responsible for any costs associated with upgrading/modifying the computer lab to be compatible with the Maxx English program.

**Step 3**: Conduct teacher and IT training in school premises. Parent orientation program can also be conducted, if desired.

### Annexure-II

# FORMAT FOR QUOTATION SUBMISSION

(In letterhead of the supplier with seal)

				Date:					
To:									
SI.	Description of	Qty.	Unit	Quoted Unit rate in Rs.	Total Price (A)		Sales tax and other taxes payable		
No.	goods (with full			(Including Ex Factory price, excise duty, packing and					
	Specifications)			forwarding, transportation, insurance, other local	In	In	In	In figures	
				costs incidental to delivery and warranty/ guaranty	figures	words	%	(B)	
Ì				commitments)					
			•	   Fotal Cost					
	Gross Total Cost (A+B): Rs								
_		_		dance with the technical specifications for a total contra	-				
_				—————amount in words) within the period specifi					
				ranty/ guarantee of ————— months shall apply	to the offe	ered items	and we also	confirm to	
agree v	with terms and condi	tions as r	mentione	d in the Invitation Letter.					
We her	reby certify that we h	ave take	n steps to	ensure that no person acting for us or on our behalf wi	II engage i	n bribery.			
Signatu	ire of Supplier								
Name:		_							
Addres	s:								
Contac	t No:								